



**We're hiring!**

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## **Business Development Manager (as 'Partnership Manager')**

The Business Development Manager (Partnership Manager) will provide support for the establishment of ENRICH in Brazil and its Network, mainly in Brazil.

The role holder should be flexible in working approach, willing to travel, to attend meetings and events and be available to work outside normal office hours when required.

The expected working hours per week comprises 20h/week, 80h/month.

### Main duties and responsibilities

- Support the Executive Board of the ENRICH in Brazil Association on a management and administrative level
- Support the establishment of the Network (Associates, Partners, etc.), this incl. an active acquisition approach of new network members
- Actively undertake and engage on client prospection and acquisition activities, including business meetings, development of commercial proposals, CRM follow ups, negotiation of new service contracts, etc.
- Support the marketing activities in Europe & Brazil (Promote & 'Sell' ENRICH in Brazil's Network and services on Events - e.g. Congresses, Conferences, etc.)

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For more information about the role and the application process, please check our [website](#).

Deadline for application: 31 March 2019.

